

MINUTES

UTAH ALARM SYSTEM SECURITY AND LICENSING BOARD MEETING

September 2, 2010

Room 474 09:00 AM
Heber Wells Building
160 East 300 South
Salt Lake City, Utah

CONVENED	09:00 AM
ADJOURNED	10:20 AM
BUREAU STAFF	Dennis Meservy, <i>Bureau Manager</i> Yvonne King, <i>Board Secretary</i> Tracy Drage, <i>License Technician</i>
BOARD MEMBERS PRESENT	Larry Love, <i>Chair</i> Harold Weight Justin Gray
BOARD MEMBERS EXCUSED	Scott Sessions
VISITORS	Matthew Howard, <i>Spartan Security, LLC</i> Will Naegle, <i>Utah Alarm Association</i> Nathan Wilcox, <i>APX Alarm Security Solutions</i>
MINUTES	Justin Gray made a motion to approve the May 2010 board meeting minutes as written. Harold Weight seconded the motion and all members voted in favor.
NOMINATIONS FOR CHAIR	Gray made a motion to nominate Larry Love as board chair. Weight seconded the motion and all members voted in favor.
BOARD VACANCY	The board is down one board member. According to statute, this particular member of the board is to be from the Utah Peace Officers Association (UPOA). Dennis Meservy informed the board he had been working with UPOA to fill the vacancy.

APPOINTMENT(S)

Spartan Security, LLC
QA: Matthew Howard

Matthew Howard came before the board seeking licensure for Spartan Security, LLC as a burglar alarm company. He was also seeking approval to be Spartan's qualifier. Weight made a motion to approve both Spartan Security as a burglar alarm company and Matthew Howard as the company's qualifier. Gray seconded the motion and all members voted in favor.

INDUSTRY ISSUES

Sales Practices

The board expressed concern about unorthodox sales practices in the alarm industry. There was a news article on the internet in regards to APX Alarm having their door-to-door sales license revoked by the city council of Ozark. Nathan Wilcox, when asked about this, said the city was Ozark, Alabama and the issue was rogue employees. Wilcox suggested alarm companies provide alarm agents with ethical training.

Proposed License Classifications
Nathan Wilcox

Wilcox met with the board to obtain their input on a possible statute change. Preliminary discussion involved different license classifications for such areas as alarm agent, installation technician, sales, and corporate employee. The corporate employee license classification would include the employees of call centers. The alarm agent license presently covers these work areas. Discussion included a single license classification that covered the various license classifications. This single license would assist those that are involved in all aspects of alarm work. Such a license could also be a tool in grandfathering those that currently hold the alarm agent license.

Also, each of the different license classification would have their own appropriate examination. The examination requirement, which does not presently exist for an alarm agent, would require licensees to show a certain amount of competency.

This should assist in holding licensees accountable for information they should know and assist in making the industry better.

The board asked Wilcox if he would present them with information pertaining to proposed legislation at the November board meeting.

All business concluded meeting adjourned

Note: This report is not intended to be a verbatim transcript, but is intended to record the significant features of what was discussed in the meeting. Discussed items are not necessarily arranged in chronological order.

(ss) Larry Love
Chair

Date: January 6, 2011

(ss) Clyde Ormond
Bureau Manager

Date: January 6, 2011